

## Why choose the 6 Levels of Leadership?

**As a training program,** *The 6 Levels of Leadership* can be customized for a specific group or level of leadership. You can pick and choose the programs you need and can deliver them internally or take advantage of our certified consultants.

**As a consulting process,** we can start with your senior executive team and develop a process for a long-term organizational change. This tool packs a lot of power in its' ability to bring sustainable long term change. Companies experience the following benefits:

### Training Program Benefits:

- Practical tools for immediate application
- Manuals and CD's for ongoing reinforcement
- Targeting a specific group
- Flexibility to move within the organization
- External consultant or train-the-trainer program
- Web-based 360 and behavioral assessments

### Consulting Process Benefits:

- Consistent leadership approach
- Succession planning and organizational development
- Develop a long term vision and strategy
- Financial and competitive success
- Executive recruiting assistance
- Broad scale organizational culture change

*"TMI's Leadership Program was the shot in the arm our management team needed to reach even higher goals and accomplish greater challenges. Brent motivated our management team to exercise leadership and embrace change, to grow and to achieve high levels of success."*

— Ruth Miller, Manager of Training and Development,  
Nissan North America

*"TMI's leadership tools, programs and expertise assisted our board and executives to develop a clear mission and long-term strategy to ensure our future in a competitive industry. Your organization will benefit greatly from the expertise of Brent Strehlow and his team."*

— Chuck Knibbe, Chairman of the Board,  
GVTC



### Our Client List Includes:

**Nissan North America**  
**Lucent Technologies**  
**The Dallas Cowboys**  
**New Balance**  
**American Airlines**  
**Titan America**  
**NRMCA**  
**Society of HR Management**  
**Aggregate Industries**  
**TXU**  
**Texas New Mexico Power**  
**Comverse**  
**Radio Shack**  
**GVTC**  
**WorldTravel BTI**  
**Burlington Resources**

# Successful companies have Leaders at every Level.

### Are you developing leaders at every level in your organization?

Successful companies realize that you must develop leaders at every level. Most companies don't have the resources to develop leaders at all levels. TMI offers an organizational solution called *The 6 Levels of Leadership*. This exclusive tool has been successfully delivered as a training program to assist a specific level or department, as well as an organizational consulting process to assist an entire organization to develop the strategy and culture to ensure long-term success. Discover why companies are choosing *The 6 Levels of Leadership*.

the  
**6**  
LEVELS  
of  
leadership

# TMI has the solution to deliver **Leadership Development** for all levels of your organization.

## Visionary Leadership

Seeing the Future & Setting the Course

**TARGET AUDIENCE** – Executives, Senior Management

**FOCUS** – Levels 5 & 6    **FORMAT** – Half-Day Session(s), Consulting Process

### ASSESSMENTS

Extended DISC Personal Analysis & Team Analysis  
Work Pair Analysis, eLeadership 360

### KEY OBJECTIVES

- Define Mission, Vision, & Values
- Envision the Future
- Increased Emotional Intelligence (Behavioral Assessment, Leadership Profile)
- Establish Trust in the Organization
- Develop a Strategic Plan
- Implement Organizational Changes
- Measure Success of Strategic Plan with a Scorecard
- Strategy-Focused Culture
- Develop the Right Culture
- Communicate Vision to All Levels of Organization
- SWOT Analysis of Your Executive Team

## The Team Leader's Tool Kit

Taking Responsibility as a Team Leader

**TARGET AUDIENCE** – Team Leaders, Potential Leaders

**FOCUS** – Level I    **FORMAT** – 1-Day

### ASSESSMENTS

Extended DISC Personal Analysis  
Extended DISC Team Analysis

### KEY OBJECTIVES

- Maintain a Positive Attitude & Example
- Team Leadership
- Manage Time & Priorities
- Improve Team Morale & Productivity
- Learn to Build on Strengths & Minimize Weaknesses
- Leading Change
- Create an Innovative Environment
- Motivate & Communicate with a Diverse Team
- Conflict Management
- Communication & Listening
- Handling Pressure
- Develop Trusting Team Relationships

## The Manager's Game Plan

Developing a High Performance Team

**TARGET AUDIENCE** – Managers & Mid-Level Leaders

**FOCUS** – Levels 3 & 4    **FORMAT** – 2-Day

### ASSESSMENTS

Extended DISC Personal Analysis & Team Analysis  
Work Pair Analysis, eLeadership 360

### KEY OBJECTIVES

- Transitioning from Busy to Focused
- Plan & Prioritize Daily, Weekly, & Monthly Activities
- Goal Setting & Decision Making
- Budget Planning & Administration
- Achieve Exceptional Team Performance
- Internal Customer Service
- Keep Your Team on the Same Page
- Performance Management Model
- Effective Meeting Management
- Positive & Corrective Feedback
- Effective Listening & Communicating
- Build Morale & Earn Loyalty
- Delegate & Develop People

## The Supervisor's Tool Kit

Building Credibility & Motivating People

**TARGET AUDIENCE** – Supervisors

**FOCUS** – Levels 1 & 2    **FORMAT** – 2-Day

### ASSESSMENTS

Extended DISC Personal Analysis  
Extended DISC Team Analysis

### KEY OBJECTIVES

- Emotional Competency
- Build Credibility
- Manage Employee Morale & Productivity
- Learn to Build on Strengths & Minimize Weaknesses
- Manage Time & Priorities
- Effective Delegation
- Manage Performance & Give Feedback
- Motivate, Communicate & Manage a Diverse Team
- Lead Former Peers
- Conflict Management
- Interviewing & Hiring
- Effective Communication & Listening

