

# EXECUTIVE EXCELLENCE



## *Do you have the right people in the right roles producing the right results?*

*Executive Excellence* combines proven assessments with professional coaching to improve the development and performance of your people as individuals and as a team. Improved performance and teamwork is not an automatic process; it takes communication, understanding, and work. Give your team a tool that is guaranteed to improve communication, teamwork and leadership effectiveness.

### Training Goals:

- ❖ **Understand** the three critical qualities of every management team.
- ❖ **Learn** the Extended DISC behavioral model to improve communication, teamwork, and decision making.
- ❖ **Discover** the strengths and weaknesses of each team player.
- ❖ **Improve** one-on-one relationships on your team.
- ❖ **Evaluate** strengths, weaknesses, opportunities, and threats of your team.
- ❖ **Identify** which leadership competencies should be developed and which should be delegated.
- ❖ **Learn** to recognize the styles of other co-workers and motivate, communicate, and delegate more effectively.
- ❖ **Consider** how to leverage your strengths rather than develop your weaknesses.
- ❖ **Evaluate** the unconscious versus conscious behavior of your team to consider role adjustments.
- ❖ **Provide** a guide for evaluating new team players.
- ❖ **Identify** the strengths and weaknesses of the leader of the team and, how they should adjust their leadership for the sake of the team.
- ❖ **Learn** ways to improve communication and reduce conflict.

Course Version: 1/2 Day  
or 1 Day

Recommended  
Class Size: 15–20  
or Lg Group Conf

Materials: Manual  
Reinforcement Cards

Assessments: Extended DISC

Certification: Yes

*“A strength out of control becomes a weakness. Confidence is strength; out of control it becomes arrogance. Organization is strength; out of control it becomes obsession. Flexibility is a strength; out of control it becomes indecisiveness.”*

Brent Strehlow