

A MANAGER'S GAME PLAN



Developing a high performance team.

The Manager's Game Plan is a power packed seminar that gives a manager the practical tools to succeed in a fast paced environment. Transitioning to a leader that is able to produce results through effective coaching and mentoring; and mastering of effective time, project, and people management is the goal of this course. *The Manager's Game Plan* focuses on Results and Coaching – levels 3 and 4 of *The 6 Levels of Leadership*.

Training Goals:

- ❖ **Transition** from a busy to a focused and productive leader.
- ❖ **Learn** the power of the 2:1:20 system for managing time daily, weekly, and monthly.
- ❖ **Utilize** a powerful seven-step process for goal setting and keep your team on the same page.
- ❖ **Develop** people, time, and business skills that keep you focused and productive.
- ❖ **Build** the confidence and skills to build a winning team that is willing to “go the extra mile.”
- ❖ **Translate** plans into numbers that are realistic with budget planning and administration.
- ❖ **Apply** a performance management model that enable you to create a positive work environment.
- ❖ **Learn** performance management strategies to give positive and corrective feedback.
- ❖ **Apply** proven strategies to improve your ability to empower and mentor your team to a level of exceptional performance.
- ❖ **Develop** a leadership style of leading leaders that ensures mentoring and success of your team.
- ❖ **Determine** how to handle the most difficult employee performance issues.
- ❖ **Develop** great interviewing and hiring skills that will reduce turnover and slash costs.
- ❖ **Coach** your team to success with tools to motivate and empower.

Course Version: 1 Day
2 Day
or 3 Day

Recommended Class Size: 15–20

Materials: Manual
Reinforcement Cards

Assessments: Extended DISC®
eLeadership 360

Certification: Yes

